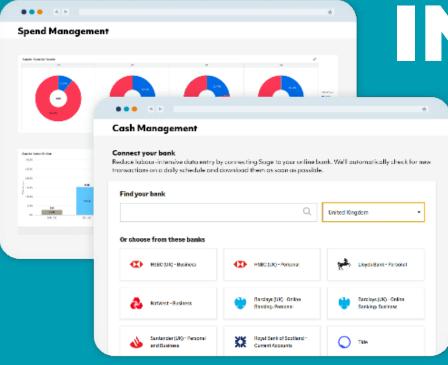




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WHATIS SAGE INTACCT?



One of the most powerful and advanced cloud-based financial management and accounting solutions, Sage Intacct is specifically designed for growing businesses and enterprises, with advanced features and capabilities such as multi-dimensional reporting, project accounting, revenue recognition, seamless integration, scalability and cloud accessibility for access anytime, anywhere. It allows organisations to effectively manage complex financial processes, get deeper insights into their financial data and make more informed strategic decisions.

WHY CHOOSE SAGE INTACCT?





250% return on investment





Over
6 MONTHS
payback time



WHY CHOOSE SAGE INTACCT?

SAVE TIME & MONEY

Sage Intacct's automation and integration can streamline key business processes and eliminate tedious manual tasks to give you greater speed and productivity. Saving your business both time and money.

GREATER FINANCIAL INSIGHTS

Sage Intacct provides greater visibility on your core financials through rich real time data, customisable dashboards and report scheduling. Allowing you to analyse your data and turn it into insights and opportunities that can help your business grow.

A COMPLETE BUSINESS OVERVIEW

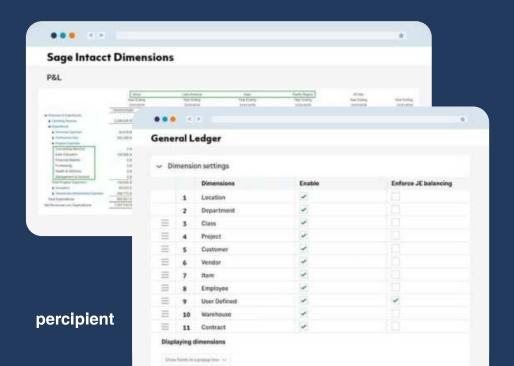
Whilst most traditional accounting solutions only handle financial intelligence, Sage Intacct tracks and reports both financial and operational data to provide a complete overview of your business' performance. Sage Intacct will also integrate seamlessly with a wide range of other software including Salesforce. Allowing you to see a complete overview of your business within a single system.

ADAPT WITH YOUR BUSINESS

Sage Intacct offers an innovative modular design that gives you the flexibility to add more functionality as your business grows. It gives you the freedom to choose what is right for your business.

CORE FINANCIALS

Core financials is the main accounting module in Sage Intacct. Designed to help save you time and money, this innovative modular platform makes it easy to see and share data.





INTELLIGENT GENERAL LEDGER

Designed with flexible and innovative architecture. Get a complete handle on your financial management with multi-entity, multi-dimensional visibility.



ACCOUNTS PAYABLE & RECEIVABLE

Automate your accounts payable processes and eliminate inefficient workflows. Also automate invoicing processes to get paid faster and increase your cash flow.



CASH MANAGEMENT

Track multiple accounts with real-time visibility and easy reconciliations. Gain insight into your cash position and adjust your processes to help your cash flow.



ORDER MANAGEMENT

Automate and streamline even the most complex quote-to-cash processes. Saving you time and increasing profitability.



PURCHASING

Increase purchasing speed, accuracy, and visibility with structured transactions and approvals.

DASHBOARDS & REPORTING

See every dimension of your business through real-time data. Easily create rich reports, graphs, dashboards, and visualisations to analyse your business data and gain valuable insights that will help you to make better informed decisions.





IMPROVE BUSINESS VISIBILITY

With all your financial and operational data in one place, Sage Intacct's multi-dimensional visibility provides a complete overview of your business data.



RICH FINANCIAL REPORTS

Financial reporting and analysis options are almost limitless. Compare operational statistics with financial metrics. Check summary roll-up figures for multiple entities - even if it's only mid-month. Drill down to source transactions for granular transparency instantly. Flag trends and spot problems with powerful report visualisations.

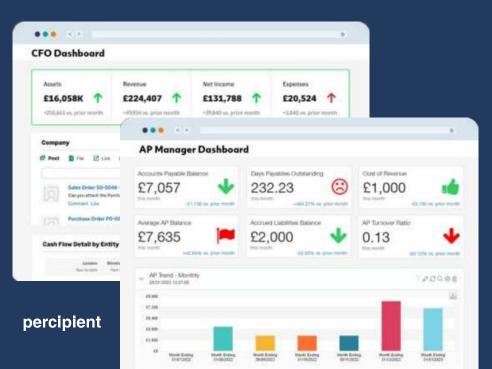


DIVE DEEPER

Create real-time reports that tackle your toughest reporting needs. Get the insights you need in seconds to address complex issues and respond to market changes.

PLATFORM SERVICES

Today's businesses require infrastructure solutions to give them an extra edge over the competition, be that in efficiency, cost savings, or by allowing them to make better decisions. Sage Intacct platform services make those requirements a reality.





PLATFORM SERVICES

Sage Intacct integrates with other best-in-class solutions and provides the flexibility to build the best option for your organisation.

From seeing what you need with customised lists to importing data from integrated sources, Sage Intacct provides the tools you need to gather, display and analyse the unique data that drives your business.



WEB SERVICES

With over 300 supported API methods, most customers integrate with at least two external applications, giving them the flexibility to choose the best software options for their business needs.



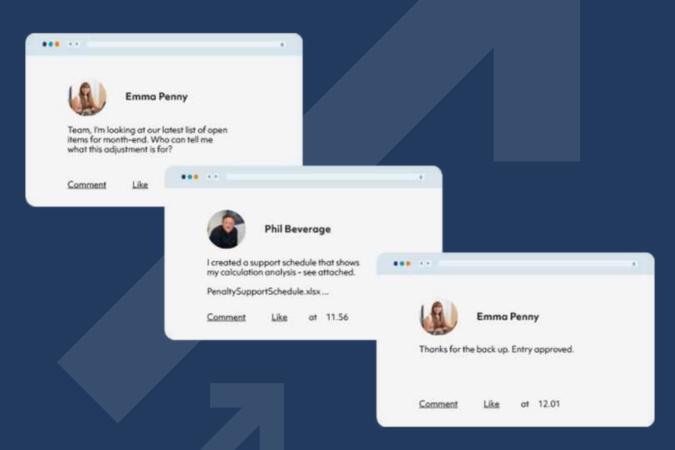
SALESFORCE INTEGRATION

Sage Intacct offers pre-built integration with Salesforce to give you a best-in-class financial management platform with the best-in-class Salesforce cloud CRM platform. Together they deliver a complete view of every customer, streamlined accounting workflows and a smarter quote-to-cash-process.

04 COLLABORATE

Open communication is vital for any organisation's performance and success. Sage Intacct helps overcome any communication barriers with its collaborate function. A secure social layer that allows for multiple conversations in one place and ensures your teams stay informed on tasks and projects.

Forget endless email threads, Sage Intacct Collaborate will improve communication and teamwork within your business. When issues arise, you can communicate within Sage Intacct to resolve specific journal entries, accounts, projects, invoices, purchase requisitions and more.



percipient

05 EXTENDED CAPABILITIES

The scalable nature of Sage Intacct's intelligent cloud finance software helps you maintain your freedom to choose which applications are right for your business now, with the power to extend the functionality as your business grows. These extended capabilities are particularly beneficial for multi-entity, multi-location, and multi-currency organisations.





ADVANCED FINANCIALS

Extend your business's financial capabilities with Sage Intacct's advanced accounting modules.



BILLING & REVENUE

The intelligent, automated, and faster way to manage billing and revenue complexities.



PROJECT ACCOUNTING

Sage Intacct provides everything you need from project tracking to employee tie tracking, with full-featured costing and resource management, to billing and revenue recognition solutions.

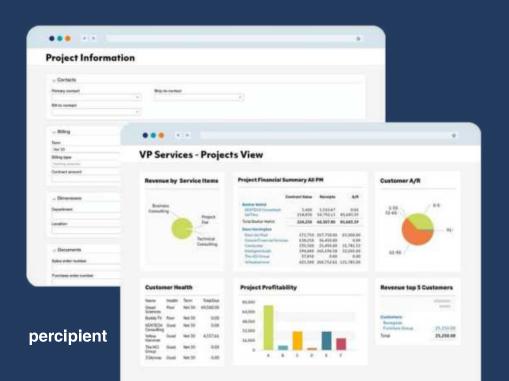


SAGE INTACCT PLANNING

Sage Intacct Planning (SIP) is a powerful cloud-based financial planning and budgeting solution for finance and business teams who want to move fast and have a greater positive impact.

06 BILLING SOLUTIONS

Sage Intacct allows you to automate complex revenue and billing processes.





CONTRACT & SUBSCRIPTION BILLING

Sage Intacct's subscription billing software adapts to your needs for smarter and easier payment management. Whether you need greater automation or a seamless data flow between business systems, Sage Intacct can make your subscription, contract and recurring billing services a whole lot easier.



PROJECT COSTING & BILLING

Sage Intacct project-billing software simplifies billing processes for project-based professional service organisations with a diverse mix of customers and projects



REVENUE RECOGNITION

Revenue recognition software provides valuable insights into how a business spends money and makes revenue.

Sage Intacct removes the complexity, time and frustration associated with revenue recognition. It will help you to simplify revenue management by flexibly configuring expense amortisation to match or differ from your revenue terms.

TIME TO UPGRADE?

While your existing finance software has worked well for your organisation up to now, you may be starting to experience signs that you've outgrown the software, and it could be time to move to a fully cloud-based financial management solution.

Here's some signs that it might be time to upgrade to Sage Intacct...

1 Have manual processes become normal operating procedure?

Without automation for processes like PO approvals, invoice generation, payment processing and currency conversions, it's easy to lose days of productivity to manual processes. And when your systems can't communicate, integrations are replaced by manual workarounds, losing your business both time and money.

Does your close time take +10 days / are you managing more than 2 entities?

Traditional financial management systems such as Sage 50 aren't built to handle the needs of organisations that often have multiple business entities. Setting up a new entity may feel like a whole new implementation. These delays ultimately impact the speed you can close the books, making it feel like a never-ending cycle.

3 Are you configuring your reports in Excel?

As your business grows and develops a need for more complex reporting, it may simply outpace what your existing accounting solution can provide. You may need to drill down further into the data or combine financial and non-financial data to easily see the information you need.

4 Do you need to access your accounting system remotely?

With on-premise software you have two choices, work from the office or set up a remote access server. True cloud-based software gives you and your team the ability to work anywhere at any time.

5 Is your current software struggling to keep up?

You may find your current financial management software is unable to keep pace with your current growth. As you add business units and expand into new markets and geographies, you may feel your existing software is holding you back. Sage Intacct allows you to extend its functionality as your business grows.

INDUSTRY-READY FINANCE SOFTWARE

No matter what industry you're in or business model you follow, Sage Intacct is a robust and configurable finance solution that doesn't tie your business to a one-suite-fits-all tool.

Designed to enhance performance and help improve productivity for CFOs, by automating common finance tasks, Sage Intacct is a scalable solution that can be customised to fit your unique business requirements.



PROFESSIONAL SERVICES

Whether it's financial services, IT, marketing, education, legal services, engineering, architecture, consultants or other special knowledge-based services, Sage Intacct finance solutions deliver greater visibility for your entire business.



SPORTS, LEISURE & TOURISM

Managing seasonal demands, shared assets, special events, unpaid fees, and promotions can put pressure on your finance department. Sage Intacct is a sophisticated accounting solution with strong reporting capabilities and real-time visibility to help you stay in control.



SAAS & TECHNOLOGY

Sage Intacct is the powerful SaaS accounting software built for fast-growing SaaS companies. Supporting the software-as-a-service business model, Sage Intacct helps to automate complex subscription billing with real-time visibility of critical SaaS metrics.



HEALTHCARE & DENTAL

In distribution, timeliness is the key to ensuring customer satisfaction and gaining a competitive advantage. With speed and efficiency as standard, our Sage Intacct solutions can help to deliver success in many ways.



HOTELS & HOSPITALITY

Let Sage Intacct help you focus on your guests. Integrate your solutions and automate financial processes to gain deeper insights into your hospitality business, and make decisions that will boost profitability.



NON-PROFIT & CHARITIES

Sage Intacct will help you engage your workforce and easily manage donations, funding, projects, and complex reporting with greater efficiency and visibility.

HOW WE HELP YOU GET MORE FROM SAGE INTACCT

Here at Percipient we specialise in using Sage Intacct's finance technology to help businesses gain a clear picture of their performance so they can work better, faster and smarter. With over 20 years of experience, across multiple industries, plus a few notable awards along the way, we're proud to be a trusted Sage UK business partner.







IN-DEPTH

DISCOVERY

We'll meet your key

well and what doesn't

in each area of your

people, look at what works

business and see how our

technology can best help.







INITIAL INTRODUCTION

We'll use this to understand your pain points, where there are problems and why you need to change.





PROJECT TEAM •—— ASSEMBLED

Percipient's project team is selected for the most relevant skills and experience before the sales team handover.





HANDOVER

Once finished, the project's handed over to our support team, who work closely with Oracle and Sage.

DEMO & DETAILED SCOPE

A half to full day on-site demonstration, also covering the work required, what's needed from both parties and a breakdown of cost.





CONTRACTS & DATES AGREED

Once details are agreed, contracts are signed and the kick off date set.





ONGOING SUPPORT

Our long-term support makes sure your technology evolves as your needs change, adding new features as they develop.

PROJECT KICK OFF

Our and your teams meet for the first time, to set out how the project will be managed and what's expected from both parties.





PROJECT IMPLEMENTATION

Although it varies with each project, our collaborative process maximises the technology and minimises the stress for your business.



HEAR FROM OUR CUSTOMERS

Sage Intacct is designed for modern businesses looking for simple-to-use systems. It makes sense of complexities to deliver intelligent, in-depth insights, and has facilitated seamless operations for our finance team and beyond. We have an immense amount of confidence when it comes to understanding, developing and expanding our business, and we now have the scale to expand as our plans dictate.

Lifestyle Fitness,

Percipient & Sage Intacct Customer



HEAR FROMOUR CUSTOMERS

Sage Intacct is super-fast, easy to use and intuitive, and its cloudnative functionality aligned with our requirements. I can't speak highly enough about it, it really is an incredible system.

Villa Plus,

Percipient & Sage Intacct Customer



HEAR FROM OUR CUSTOMERS

Sage Intacct delivers truly end-to-end finance, but in reality, it does so much more than that. It allows us to have a high-level business conversation based on statistical insights, which in turn, gives us an in-depth understanding and control of our numbers in real-time.

The Other House,

Percipient & Sage Intacct Customer





If you're ready to upgrade your business to Sage Intacct

Simply email us at info@percipient.co.uk or call us on 01606 871332

percipient